



PARKIT ENTERPRISE INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL POSITION FOR
THE YEAR ENDED OCTOBER 31, 2015



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This Management's Discussion and Analysis ("MD&A") is prepared as of February 29, 2016 and outlines the business strategy, risk profile, business outlook and analysis of financial performance and financial position of Parkit Enterprise, Inc. ("Parkit," or "the Company") for the year ended October 31, 2015 ("2015"). This MD&A should be read in conjunction with the audited consolidated financial statements and accompanying notes for the year ended October 31, 2015, as well as the audited consolidated financial statements and accompanying notes and MD&A for the year ended October 31, 2014.

This MD&A is based on financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"). All dollar amounts are in millions of Canadian dollars ("CAD"), unless otherwise stated.

SECTION 1

FORWARD LOOKING STATEMENTS

Certain statements contained in this Management Discussion & Analysis ("MD&A") constitute forward-looking statements. These statements reflect, among other things, management's expectations regarding the Company and the Company's business. The use of any of the words "anticipate", "continue", "estimate", "expect", "may", "will", "project", "should", "believe" and similar expressions are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or event to differ materially from those anticipated in such forward-looking statements. The Company believes that the expectations reflected in those forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included in, or incorporated by reference into, this MD&A should not be unduly relied upon. These statements are current only as of the date of the MD&A. The Company disclaims any obligation to publicly update or revise such statements to reflect any change in expectations, events, conditions or circumstances on which any such statements may be based, or that may affect the likelihood that actual results will differ from those in the forward looking statements, except as required by National Instrument 51-102.

In particular, this MD&A contains forward-looking statements pertaining to the following:

- Establishment and expansion of business segments
- Capital and general expenditures;
- Projections of market prices and costs;
- Expectations regarding the ability to raise capital; and
- Treatment under governmental regulatory regimes.

Actual results could differ materially from those anticipated in this MD&A as a result of the risk factors set forth below and elsewhere in the MD&A:

- Liabilities inherent in our operations;
- Uncertainties associated with estimated market demand and sector activity levels;
- Competition for, among other things, capital, acquisitions and skilled personnel;
- Fluctuations in foreign exchange or interest rates and stock market volatility; and
- The other factors discussed under "Risk Factors".

These factors should not be construed as exhaustive.



NON-IFRS MEASURES

Certain terms used in the MD&A such as “Earnings Before Interest, Tax, Depreciation and Amortization” (“EBITDA”), “Net Operating Income” (“NOI”), Funds From Operations (“FFO”), “Yield”, “Occupancy”, “Gross Book Value”, “Appraised Value”, “Capitalisation (Cap) Rates”, “Investor Rate of Return” and any related per Unit amounts used by management to measure, compare and explain the operating results and financial performance of the Company are not recognized terms under IFRS, and therefore should not be construed as alternatives to net income or cash flow from operating activities calculated in accordance with IFRS. Management believes that these terms are relevant measures in comparing the Company’s performance to industry data, and the Company’s ability to earn cash from, and invest cash in parking real estate. These terms are defined in this MD&A. Such terms do not have standardized meaning prescribed by IFRS and may not be comparable to similarly titled measures presented by other publically traded companies.

EBITDA is a non-IFRS measure commonly used as a measurement tool in Canadian businesses. For the purposes of this MD&A, EBITDA is calculated as earnings determined under IFRS less amounts included for interest, taxes, depreciation and amortization included in the IFRS financial statements.

NOI is a non-IFRS measure commonly used as a measurement tool in real estate businesses. For the purposes of this MD&A, NOI is calculated as earnings determined under IFRS less amounts included for corporate expenses, other expenses, interest, taxes, depreciation and amortization included in the IFRS financial statements.



SECTION 2

BUSINESS OVERVIEW

Parkit Enterprise Inc. is an alternative real estate investment firm engaged in the acquisition, optimization, and asset management of income-producing parking facilities across the United States. Following a transaction completed on April 22, 2015, the Company's primary asset and source of revenue became a 22% equity interest in OP Holdings JV LLC ("OP Holdings," or "the joint venture"). The majority member of OP Holdings is Och-Ziff Real Estate ("Och-Ziff"), a division of an institutional asset manager with nearly US\$50 billion in assets under management. OP Holdings will seek to acquire and aggregate US\$500 million of assets over a three to five year period. Parkit will earn management fees, acquisition fees, earnings in equity (from its investment), and capital gains from the eventual disposition of the portfolio.

Parkit and its strategic partner, Parking Real Estate LLC ("PRE"), are responsible for the asset management activities of OP Holdings. PRE is comprised of senior executives at Propark America, Inc. ("Propark"), an established parking manager with a three-decade history of managing and developing parking facilities.

Prior to its investment in OP Holdings and its associated assumption of asset management responsibilities, Parkit's key assets included two airport parking facilities, Canopy Airport Parking Facility in Colorado ("Canopy") and Espresso Airport Parking Facility in California ("Espresso"). The Company divested its equity interests in these assets to OP Holdings as consideration for Parkit's 22% interest in the joint venture. OP Holdings concurrently acquired four parking facilities, resulting in the creation of an initial portfolio of six assets.

Parkit's shares trade on the TSX-Venture Exchange under the symbol PKT, and the OTCQX under the symbol PKTEF.

Additional information related to the Company is available on SEDAR at www.sedar.com.



STRATEGIC DIRECTION

Parkit's investment strategy combines income-stability with value-add capital gain. Management believes that a geographically diversified parking real estate portfolio possesses excellent potential to generate attractive risk-adjusted returns. On a macro level, both the improving fundamentals of the US economy and a strengthening of the US dollar should provide positive long-term benefits for shareholder value.

In April of 2015, Parkit invested into a joint venture, OP Holdings, alongside with Och Ziff Real Estate and Parking Real Estate LLC. The objective of this joint venture is to grow current investments through a combination of accretive acquisitions, yield optimization and capital appreciation. OP Holdings will acquire and aggregate a portfolio of income producing parking facilities. Parkit will receive two primary sources of income: distributions in relation to its equity invested, and fee income and incentive distributions relative to the Company's role as the joint venture's asset manager. The Company may also earn capital gains on disposition of assets to the degree earned.

As its initial contribution towards the joint venture, Parkit divested substantially all of its equity in Canopy and Espresso into OP Holdings. Concurrently, as part of a larger acquisition strategy, the joint venture invested in four additional assets, for a total asset value of \$82.6 million, assuming the full repayment of all associated conditional earn-outs.

With assets owned both independently and within the joint venture, Parkit seeks to improve cash flows through operational and financial optimization. Historically, this approach has proven very successful. At the corporate level, the settlement of short-term loans and the repayment of debt have significantly deleveraged the Company's balance sheet. This financial flexibility will enable the Company to utilize cash distributions from assets for re-investment into additional parking facilities.

Parkit is also seeking opportunities to acquire assets independently of OP Holdings, either outright or jointly, with the objective of incubating or optimizing assets for sale into the joint venture or elsewhere. For further information visit the Company's website at www.parkitenterprise.com.



FINANCIAL AND OPERATIONAL HIGHLIGHTS

	October 31, 2015	October 31, 2014
Summary of Company Financial Information		
Profit from owned properties	831,115	1,206,157
Fee income	138,327	-
Share of profit from joint venture	1,580,543	150,422
Gain on disposal of Canopy	26,129,679	-
Foreign Exchange gain	1,039,624	118,104
Expenses	<u>(2,037,982)</u>	<u>(3,122,696)</u>
Profit	27,681,306	(1,648,013)
<i>Profit attributable to non-controlling interest</i>	<i>12,672,223</i>	<i>227,032</i>
Profit attributable to Parkit	15,009,083	(1,875,045)
Net asset value	16,384,898	792,370

SUMMARY OF SIGNIFICANT EVENTS

Investment in OP Holdings

On April 22, 2015 Parkit announced the formation of its investment vehicle, OP Holdings a joint venture partnership between the Company, PRE, and Och-Ziff. OP Holdings will seek to acquire and aggregate up to US\$500 million in income-producing parking assets. The joint venture combines the proven sourcing and optimization expertise of Parkit and PRE with the significant capital resources available to Och-Ziff.

The Company contributed \$7.4 million (US\$6.2 million) for a 22% interest in OP Holdings having divested its equity interests in Canopy and Espresso. Concurrently, as part of a larger acquisition strategy, OP Holdings acquired four additional assets, for a total asset value of US\$82.6 million subject to conditional earn-outs.

Parkit will receive earnings on equity from its investment, as well as asset management fees and acquisition fees for the purchase of additional facilities by OP Holdings. These fees will be split equally with PRE. The vehicle may also provide capital gains and incentive distributions from the eventual disposition of the portfolio.

Investment in Nashville off-airport facility

On October 30, 2015 the company invested, through its joint venture PAVe LLC in Fly Away Airport Parking, Nashville. This is a 1,140 stall, 8.5 acre facility servicing the Nashville International Airport. The US\$8.0 million acquisition was completed with US\$5.4 million of financing at LIBOR plus 230 basis points, amortizing for periods up to 25 years. In addition \$1.2 million of vendor financing was utilized at 4% amortizing over 5 years.

Sale of Canopy Airport Parking

In connection with the formation of OP Holdings, Canopy Airport Parking was sold for \$46.5 million (US \$38.0 million), subject to conditional earn-outs. This transaction resulted in a \$26.1 million gain, with cash and equity proceeds of \$15.0 million as well as conditional consideration receivable of \$9.1 million. After adjusting for minority interests, the Company recorded a \$13.6 million gain with cash proceeds of \$0.9 million, equity rolled into the joint venture of \$7.6 million, and a conditional consideration receivable of \$4.5 million.

Sale of Espresso Airport Parking

In connection with the formation of OP Holdings, the Company's joint venture 880 Doolittle Dr. LLC, sold its interests in Espresso Airport Parking for \$23.5 million (US\$ 19.2 million). This sale was not subject to any earn-outs, and was



conducted through the 880 Doolittle Dr LLC. The joint venture recognised a \$1.2 million gain on the sale of this asset. Parkit received a cash distribution of \$7.2 million, and subsequently retired \$5.5 million in short term loans.

Deconsolidation of Green Park Denver (Canopy)

As a result of the disposition of Canopy Airport Parking into OP Holdings, the Company's subsidiary holding that asset, Green Park Denver, ceased operations, and the only significant asset retained in that subsidiary was the contingent consideration receivable due from OP Holdings. This is the earn-out that will be paid in three tranches, on achievement of targets on April 22, 2016 and April 22, 2017 then on disposition of the OP Holdings initial six assets. The Company determined it no longer had control or joint control over Green Park Denver, and accordingly deconsolidated this subsidiary. All assets and liabilities of this subsidiary were eliminated from the statement of financial position, and the Company recorded its continued interest in Green Park Denver as an Investment in Associate. At October 31, 2015, this Investment in Associate is valued at \$4.7 million (US\$3.6 million) of which the contingent consideration receivable is \$4.5 million (US\$3.5 million).

As a result of deconsolidating Green Park Denver, currency differences recognized in Other Comprehensive Income were reclassified to foreign exchange gain on the consolidated statement of operations. This resulted in \$0.5 million in foreign exchange gain.



SECTION 3

SUMMARY OF OPERATIONS

Detailed Statements of Operations are contained in the consolidated condensed financial statements and notes for the year ended October 31, 2015. A summary of the results of operations for the year ended October 31, 2015 and 2014 are as follows:

	October 31, 2015	October 31, 2014
Property Revenue	5,567,432	\$ 9,821,123
Property operating expenses	<u>(3,485,606)</u>	<u>(6,362,509)</u>
Net profit	2,081,826	3,458,614
Mortgage interest	(471,470)	(1,114,385)
Depreciation	<u>(779,241)</u>	<u>(1,138,072)</u>
Profit from owned properties	831,115	1,206,157
Fee Income	138,327	-
Share of profit from joint venture	1,580,543	150,422
Gain on disposal of Canopy	26,129,679	-
Corporate Expenses	(2,037,982)	(3,122,696)
Foreign exchange gain	<u>1,039,624</u>	<u>118,104</u>
Profit/ (Loss)	27,681,306	(1,648,013)
Profit attributable to Parkit	15,009,083	(1,875,045)
Comprehensive profit/ (loss) attributable to Parkit	15,359,289	\$ (1,775,464)

Note: All revenues, operating expenses and share of profit from joint venture are in US dollars and translated to CAD dollars for the financial statements. Thus quarter on quarter comparisons are subject to variation in foreign exchange fluctuation.

The transaction on April 22, 2015 transformed the Company's operations, and represented the culmination of management's objective to partner with a capital pool and strategic operating party. This sets the foundation for deploying capital in US based income producing properties, from which Parkit will earn management fees, acquisition fees, equity returns and carried interest. Prior to this transaction, the Company continued to be successful in optimizing and eventually selling the Canopy and Espresso assets. Property revenue and expenses decreased significantly on a year on year basis because 2015 only incorporates results of Canopy and Espresso up to April 22, 2015, however the prior year reports a fully year of operations.

In the period ending April 22, 2015, results include the consolidated results for Canopy, and the equity portion of the results for Espresso. Canopy continued to perform above expectation for this period, with revenue growth of \$1.3 million (30%) compared to the six month period ending April 30, 2014. Approximately 10% of this increase is as a result of increased occupancy, 8% due to rate improvements, and the remaining increase as a result of the strengthening US dollar. In the same period, property operating expenses for the same period increased 9% for the same period. Of this, actual expenses decreased 3%, however the strengthening US dollar resulted in a 12% gain. This increase in expenses is due to increased spending on marketing and utilities, as well as increased credit card fees resulting from the increase in revenues. In addition, third party management fees increased as these are paid as a proportion of revenues collected. Salaries also increased 10% as Canopy needed to hire additional personnel, including a site manager to manage the increased operations.

Mortgage interest decreased in the year to \$471,470 from \$1,114,385. Interest was only consolidated for six months in 2015, and decreased from \$541,334 compared to the first six months of fiscal 2014. This was the result of the



favorable re-financing of the Canopy Airport Asset, decreasing mortgage costs 22% offset by an increase due to foreign exchange. Likewise, looking at the first six month period 2015 compared to 2014, depreciation and amortization increased \$174,598. This was due to a one-time amortization charge required under IFRS to write off costs capitalized as assets when these assets were divested to OP Holdings (net of exchange gains).

In addition to the results recorded in Canopy, the company equity accounted for its investment in Espresso. This investment was repaid on April 22, 2015, and for that period there ended recorded earnings of \$836,932. There were no earnings in the comparable period in 2014 as this investment was purchased on September 26, 2014. In total the investment of \$6.1 million generated \$987,352 in earnings (in a seven month period). This investment was financed by a \$5.5 million 9% loan.

The gain on sale of assets related to the sale of assets from the Company's consolidated subsidiary, Green Park Denver (Canopy Airport Parking). The transaction is detailed in Note 6 of the financial statements. The Company's gain excluding the minority interests share was \$13.3 million. As a result of the sale of Canopy Airport Parking, the Company recorded a contingent consideration receivable asset measured at fair value. This asset is revalued at each period with gain being recorded in other comprehensive income.

The period from April 23, 2015 to October 31, 2015 saw the Company report its first income from its newly formed joint venture with OP Holdings. The Company received asset management fees of \$138,327. Earnings in equity from the joint venture were \$743,611 (share of profit from joint venture). The company also recorded its equity share of deal costs resulting in a \$489,235 offset to these earnings. Management is pleased with the performance of the initial six assets within OP Holdings as they continue to out-perform forecasts. Occupancy at these assets is trending positively, and management expects these assets should continue to benefit from their locations within their respective market places and broader trends.

For the year ended October 31, 2015 corporate expense decreased from \$3,122,696 in 2014 to \$2,037,982 for 2015. In 2014, there were share based payments of \$1,135,673 compared to \$45,164 in 2015. Interest expense increased by \$160,712 as the Company serviced a \$5,476,000 short term loan used to finance the investment in the Espresso Parking facility. This loan was repaid on April 22, 2015. General and Administrative costs decreased by \$254,579 as an allowance for GST of \$239,554 was recorded in the prior year and not required in 2015. Management fees decreased by \$66,952. In 2014, a one-time fee was paid in relation to closing the re-financing of the Canopy asset. Bonus payments for the year ended 2015 totalled \$310,000 in comparison with \$250,000 in the prior year. Director's fees increased from \$60,395 in 2014 to \$166,404 in 2015. A one-time fee of \$73,500 was paid to independent directors as compensation for the analysis and review required to approve the joint venture with OP Holdings. Three additional independent directors were also appointed, one in January and two in June of the fiscal year.

The Company recorded a foreign exchange gain of \$1,039,624 in the period. This is the result of \$377,784 increase from translation of investments in joint ventures, \$483,219 reclassified from other comprehensive income to foreign exchange gain because of the deconsolidation of Green Park Denver. In addition, the Company recorded \$467,676 gain from the translation of US dollar cash holdings, and US dollar long term investments.



FINANCIAL POSITION

The following table presents consolidated information for the three most recently completed fiscal years:

	October 31, 2015	October 31, 2014	October 31, 2013
Current Assets	\$1,306,641	\$ 1,097,960	\$ 2,402,593
Long Term Investment	1,941,952	1,082,400	-
Equipment	22,054	29,554	37,054
Income Producing Property	-	15,581,319	15,572,100
Investment in Associate	4,708,364	-	-
Investment in Joint Venture	9,018,751	6,323,172	-
Total Assets	16,997,762	24,114,405	18,011,747
Current Liabilities	612,864	7,489,508	20,515,512
Long Term Liabilities	-	15,832,527	-
Total Liabilities	612,864	23,322,035	20,515,512
Equity (Deficiency)	16,384,898	792,370	\$ (2,503,765)

Current assets are composed of \$1.2 million of cash and \$0.1 million of accounts receivable and deposits. The cash assets are retained by the corporate entity for operational expenses and future investment.

Long Term Investment represents advances of \$2.0 million (US \$1.6 million) made by Parkit to Parking Real Estate, LLC for the purpose of funding the acquisition of future investments and income producing properties. The Company will receive US \$0.2 million per annum for three years with the balance to be repaid upon disposition of those investments or parking assets. This advance does not receive interest.

Investment in associate is the Company's equity share of assets held in Green Park Denver. This entity was consolidated as a subsidiary, however as a result of the disposition of its primary asset, Canopy Airport Parking into the OP Holdings joint venture, it was determined that the Company no longer retained control or had joint control. Accordingly Parkit records its equity share of the remaining assets as its investment in associate. The primary asset remaining in this entity is the contingent consideration receivable which represents future consideration from the sale of the Canopy asset that will be earned when performance conditions related to OP Holdings as a whole are met at the twelve month and twenty four month anniversaries of formation of OP Holdings. There is a further earn out on the sale of the Canopy asset from the OP Holdings portfolio. Of the Company's \$4.7 million investment in this associate, \$4.5 million is the fair value of Parkit's future consideration due from this disposition.

Investment in Joint Venture has increased from \$6.3 million at the conclusion of 2014 to \$9.0 million in the fiscal year. At October 31, 2014, the Company held an investment in a joint venture operating Espresso Airport Parking. This asset was divested in the transaction on April 22, 2015. Concurrently, the Company invested \$7.6 million in OP Holdings. That investment increased \$0.9 million through the profitable operations of the six parking facilities and Parkit received cash distributions of \$0.4 million. On October 30, 2015 the Company invested an additional \$0.9 million in PAVe LLC for the acquisition of Fly-away Nashville.

Current Liabilities decreased \$6.9 million compared to October 31, 2014. The repayment of short term loans decreased current liabilities by \$5.2 million, and the assumption of senior debt on the Canopy Asset by OP Holdings further reduced the balance by \$0.6 million. The Company repaid a further \$0.9 million in accruals and liabilities.



Long-term liabilities represented the long term portion of senior debt on Canopy. The April 22, 2015 transaction resulted in senior debt being assumed by OP Holdings which is not consolidated. As a result, this liability is NIL at October 31, 2015.

INVESTMENTS

ALL INVESTMENTS ARE IN THE UNITED STATES. ALL RESULTS IN THE INVESTMENT SECTION DISCUSSION ARE IN US DOLLARS

OP Holdings (Investment in Joint Venture)

OP Holdings is an investment vehicle that will seek to acquire and aggregate up to \$500 million in income producing parking assets. Parkit acquired a 22% membership in OP Holdings (through its PAVE joint venture) for \$6.2 million. The majority member of the joint venture is Och-Ziff Real Estate, a real estate private equity firm based in the United States. In addition to its equity membership, Parkit will serve as the entity's asset manager, alongside PRE.

OP Holdings has acquired six assets for a total of \$82.6 million, assuming full payment of associated conditional earn-outs. The initial property portfolio includes two assets in which Parkit held equity, Canopy and Espresso, as well as four additional facilities described below.

- 'Chapel Square' located in New Haven, Connecticut (Commercial/business district)
- 'Terra Park' located in Jacksonville, Florida Commercial/business district)
- 'Riccio Lot' located in New Haven, Connecticut (University and medical facility)
- 'Z Parking' located in East Granby, Connecticut (Bradley International Airport)

In 2015, Parkit received \$111,169 (CAD \$138,327) in management fees for managing this joint venture. The Company recorded \$597,614 (CAD \$743,611) in earnings from its equity investment in the joint venture which is for approximately a six month period holding the investment.

Going forward, Parkit will provide 5% of the equity component of future acquisitions made by OP Holdings.

Nashville Fly-Away Parking

On October 30, 2015, Parkit, through its joint venture PAVE LLC, acquired Fly Away Airport Parking, a 1,140 stall, 8.5 acre facility servicing the Nashville International Airport. The US\$ 8.0 million acquisition was completed with \$5.4 million of financing at LIBOR plus 230 basis points, amortizing for periods up to 25 years. In addition, \$1.2 million of vendor financing was utilized at 4% amortizing over 5 years. As at October 31, 2015 there were no significant earnings from this investment, however management anticipates strong yield growth from optimization strategies and operational efficiencies through the life of this investment.

Green Park Denver, LLC (Canopy) – (Consolidated Income Producing Property)

Green Park Denver, LLC was the operating company of Canopy Airport Parking, a 4,200 stall, LEED Gold certified parking facility at Denver International Airport. This is located in Denver Colorado. In connection with the formation of OP Holdings, the Company sold its interests in Canopy Airport Parking, a subsidiary of Parkit. . This transaction resulted in a \$20.1 million (CAD \$26.1 million) gain, with cash and equity proceeds of \$12.3 million (CAD \$15.0 million) as well as conditional consideration receivable of \$7.3 million (CAD \$9.0 million). After adjusting for minority interests, the Company recorded \$10.9 million (CAD \$13.6 million) gain with cash proceeds of \$ 0.7 million (CAD \$0.9 million), equity rolled into the joint venture of \$6.2 million (CAD \$7.7 million), and a conditional consideration receivable of \$3.9 million (CAD \$4.6 million).

As a result of the disposition of Canopy Airport Parking into OP Holdings, the Company's subsidiary holding that asset, Green Park Denver, ceased operations, and the only significant asset retained in that subsidiary was the



contingent consideration receivable due from OP Holdings. This is the earn-out that will be paid in three tranches, on achievement of targets on April 22, 2016 and April 22, 2017 then on disposition of the OP Holdings initial six assets. The Company determined it no longer had control or joint control over Green Park Denver, and accordingly deconsolidated this subsidiary. All assets and liabilities of this subsidiary were eliminated from the statement of financial position, and the Company recorded its continued interest in Green Park Denver as an Investment in Associate. At October 31, 2015, this Investment in Associate is valued at \$4.7 million (US\$3.2 million) of which the contingent consideration receivable is \$4.5 million (US\$3.5 million). The effective increase in the value of the Company's earn-out due to the disposition of Canopy was \$147,944 (US\$118,621) in the year. As a result of deconsolidating Green Park Denver, currency differences recognized in other comprehensive income were reclassified to foreign exchange gain on the consolidated statement of operations. This resulted in \$483,219 in foreign exchange gain.

880 Doolittle Drive, LLC (Espresso) – Investment in Joint Venture

880 Doolittle Dr is the operating company of the Espresso off-airport parking facility at Oakland International Airport, California. Espresso is a 14-acre, 1900 stall property with valet, covered and open air parking. In connection with the formation of OP Holdings, the Company's joint venture 880 Doolittle Dr LLC, sold its interests in Espresso Airport Parking to the new investment vehicle. Espresso was sold for \$19.2 million (US\$ 23.5 million). This sale was not subject to any earn-outs, and was conducted through 880 Doolittle Dr joint venture.

For the period, earnings of \$672,613 (CAD \$836,932) related to this investment were recorded, including the gain on sale. There were no earnings in the comparable period in 2014 as this investment was purchased on September 26, 2014. In total the investment of \$5.5 million (CAD \$6.1 million) generated \$809,696 (CAD \$987,352) in earnings (in a seven month period). This investment was in part financed by a \$5.0 million (CAD \$5.5 million) 9% loan.

SECTION 4

LIQUIDITY AND CAPITAL RESOURCES

At October 31, 2015, the Company had a working capital of \$693,777 (October 31, 2014 a deficiency of \$6,391,548), and current liabilities of \$612,864 (October 31, 2014 – \$7,489,508). The working capital includes cash of \$1,237,061 (October 31, 2014 – \$563,515) and restricted cash of \$NIL (October 31, 2014 – \$464,879). The Company expects to settle existing liabilities through existing cash resources, and revenue generated from operations. The Company does not anticipate any additional debt or equity financings to fund current operations.

Management believes that based on its current cash flow projections, that the Company will be able to meet its liquidity requirements for the foreseeable future.

CONTRACTUAL OBLIGATIONS AND COMMITMENTS

The Company has a commitment to contribute 5% of any capital call made by the joint venture. Capital calls will be made for the purpose of acquiring new parking real estate assets, capital expenditures at assets currently owned by the joint venture and at other times as the Joint Venture may require capital. Management estimate this commitment to be US \$7.5 million over 5 years.

There are no other sources of financing that the Company has arranged but not yet utilized.

OFF BALANCE SHEET ARRANGEMENTS

The Company has no off-balance sheet arrangements.

PROPOSED TRANSACTIONS



Unless otherwise mentioned in the Management's Discussion & Analysis there were no proposed transactions.

OUTSTANDING SHARE DATA

As at the date of this report, the Company has 32,245,723 issued and outstanding common shares, 2,495,000 common share stock options outstanding, and 5,459,667 common share purchase warrants outstanding.

SECTION 5

SELECTED QUARTERLY INFORMATION

The following table sets forth the selected financial information of the Company on a consolidated basis for each of the eight most recent financial quarters (in thousands '000's):

Financial	October 31, 2015	July 31, 2015	April 30, 2015	January 31, 2015
Property Income*	\$ -	\$ -	\$ 476	\$ 355
Gain from sale of assets*	-	-	26,130	-
Non-controlling interest*	-	-	(12,538)	(134)
Allocation of income for Parkit	-	-	14,068	221
Fee Income	69	69	-	-
Share of profit from joint venture	392	351	564	273
Expenses	(603)	(307)	(735)	(392)
Foreign exchange gain	281	771	(166)	154
Net profit/ (loss) for the period	139	884	13,729	256
Per Share – basic	\$ 0.01	\$ 0.03	\$ 0.43	\$ 0.01

Financial	October 31, 2014	July 31, 2014	April 30, 2014	January 31, 2014
Property Income (loss)*	\$ 686	\$ 578	\$ 178	\$ (236)
Non-controlling interest*	(118)	(118)	(33)	42
	568	460	145	(194)
Share of profit from joint venture	150	-	-	-
Expenses	(818)	(238)	(368)	(559)
Share based compensation	-	(1,136)	-	-
Foreign exchange gain (loss)	115	(2)	-	-
Net profit/ (loss) for the period	16	(914)	(224)	(753)
Per Share – basic and diluted	\$ 0.00	\$ (0.03)	\$ (0.01)	\$ (0.05)

*consolidated



SECTION 6

RELATED PARTY TRANSACTIONS

Remuneration of directors and senior management

Senior management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly and indirectly. Remuneration below includes all amounts paid to Rick Baxter (CEO), Simon Buckett (CFO), Patrick Bonney (CIO), Joel Dumaresq (Chair), Pesach Goldman (Director), Robert Emri (Director), David Mullen (Director) and Bryan Wallner (Director). Senior management personnel include the Company's executive officers and members of the Board of Directors.

	October 31, 2015	October 31, 2014
Total for all senior management		
Short-term benefits	\$ 814,000	\$ 880,952
Share based payments	<u>-</u>	<u>863,070</u>
	814,000	1,744,022
Total for all directors		
Short-term benefits	166,404	60,395
Share based payments	<u>45,164</u>	<u>189,630</u>
	211,568	250,025
Total	<u>\$ 1,025,568</u>	<u>\$ 1,994,047</u>

Short-term benefits

In addition to fees paid to the non-executive chairman and non-executive directors, these amounts comprise, for executive directors and senior managers, management fees and benefits earned during the year, plus cash bonuses awarded for the year.

Share based payments

This is the cost to the Company of senior management's participation in share-based payment plans, as measured by the fair value of options accounted for in accordance with IFRS 2 'Share-based Payments'.

The following balances were owing to directors and senior management:

	October 31, 2015	October 31, 2014
Short Term benefits	\$ 160,000	\$ 258,945
Expenses	-	-
Total	<u>-</u>	<u>258,945</u>



SECTION 7

SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

A summary of significant accounting policies is described in Notes 2 and 3 of the Company's Consolidated Financial Statements for the year ended October 31, 2015.

New accounting policies

Contingent consideration receivable

An earnings-based contingency meets the definition of a financial assets as it represents a contractual right to receive cash or other financial assets. As the underlying earning-based variable is a financial variable that meets the definition of a derivative, the Company accounts for the contingent consideration receivable as a derivative and classifies it as financial assets fair value asset held for sale. Gains in fair value are recorded as other comprehensive income.

The contingent consideration receivable is recognized initially and subsequently at fair value. Gains and losses arising from changes in fair value are presented in the consolidated statement of operations under fair value adjustments.

Critical judgments and estimates in applying accounting policies

The preparation of these consolidated financial statements in conformity with IFRS requires management to make certain estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported expenses during the period. Actual results could differ from these estimates.

Significant assumptions about the future and other sources of estimation and judgement uncertainty that management has made at the end of the reporting period may result in a material adjustment to the carrying amounts of assets and liabilities in the event that actual results differ from assumptions made.

The following highlights some of the key estimates, judgements and policies applied by the Company:

The preparation of these consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts and valuations of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the period reported. Management uses its best estimates for these purposes, based on assumptions that it believes reflect the most probable set of economic conditions and planned courses of action. While actual results could differ materially from these estimates, and other than as described below in the fair value of the contingent consideration receivable, no specific sources of estimation uncertainty have been identified by management that are believed to have a significant risk of resulting in a material adjustment within the next financial year to the carrying amount if the Company's assets and liabilities as recorded at October 31, 2015.

(a) Judgements

In the process of applying the Company's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the condensed consolidated interim financial statements:

Accounting for subsidiaries and joint arrangements

On April 22, 2015, the Company entered into a transaction (Note 6) with an affiliate of Och-Ziff Real Estate ("Och-Ziff"), a real estate private equity firm based in the United States and PRE LLC ("PRE"). As a result of the transaction, the Company has shareholding and membership units in three newly created companies – Parking Ventures (US). Ltd ("PV"), PAVe Admin LLC ("PAVe Admin") and Parking Acquisition Ventures LLC ("PAVe LLC").



The Company has determined that it controls and consolidates the subsidiaries in which it owns a majority of the shares. The Company owns 100% of PV through its wholly owned subsidiaries Greenswitch Canada Inc. and Greenswitch America Inc.

PAVe Admin LLC is owned and managed by the Company and PRE LLC, each of which has a 50% ownership interest. The operating agreement of PAVE Admin requires relevant activities of PAVE Admin be made with unanimous consent from both the Company and PRE.

PAVe LLC is managed by PAVE Admin LLC. Through its role as manager of PAVE LLC, PAVE Admin has power and control over PAVE LLC as it is exposed and has rights to variable returns from its involvement. In addition the Company has investment units entitling it to economic distributions. These units do not carry any control or management rights. The Company has determined that it could also exercise joint control with PRE over PAVE LLC as managers of PAVE Admin.

The Company has determined that it does not control the above two investments as investees as the ownership and power is shared with PRE. These investments are accounted for as joint arrangements. The joint arrangements are separately incorporated. It is determined that the joint arrangements are separate from the Company as the Company has no interest in the individual assets and obligations of the joint arrangements. The Company has (after considering the structure and form of the arrangements, the terms agreed by the parties in the contractual arrangements and the Company's rights and obligations arising from the arrangements) classified its interests as joint ventures in accordance with IFRS 11. It accounts for these investments using the equity method. The two investments have different class of membership units. The entitlements to distributions from these investments are different among each class. Accordingly, the Company has determined that it will equity account for its economic share of interest in these investments rather than its equity participation.

(b) Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are described below. The Company based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

Contingent Consideration Receivable

Estimates are required in respect of the amount of contingent consideration receivable on disposals, which is determined according to formulae agreed at the time of the disposal and is normally related to the future earnings of the disposed business. Contingent consideration receivable on disposals is valued at fair value at the disposal date. As the contingent consideration receivable meets the definition of a financial asset and management accounts for the accounts for the contingent consideration as a derivative, it is subsequently re-measured to fair value at each reporting date. The determination of the fair value is based on the discounted value of anticipated future receipts. The key assumptions take into consideration the probability of meeting each performance target, level of future profits of the disposed business and the discount factor.

The following are the key assumptions taken into consideration to determine the fair value as at October 31, 2015:

- Probability of meeting performance target: 90%
- Discount factor: 10%



Basis of consolidation

These consolidated financial statements include the accounts of the Company and its subsidiaries. The Company's presentation currency is the Canadian dollar. The principal subsidiaries of the Company as at October 31, 2015 and October 31, 2014 were as follows:

Name of Subsidiary	Place of Incorporation	Percentage Ownership October 31, 2015	Percentage Ownership October 31, 2014	Principal Activity	Functional Currency
Greenswitch Capital Ltd.	Canada	100%	100%	Holding	CAD
Greenswitch America Inc.	USA	100%	100%	Holding	US
Parking Ventures (US). Ltd	USA	100%	-	Holding	US
Green Park Denver LLC	USA	-	40.6%	Operator of Canopy	US

Intercompany assets and liabilities, equity, income, expenses, and cash flossed between the Company and its subsidiaries are eliminated.

These consolidated financial statements also include the following investments in affiliates that are accounted for using the equity method:

Name of Affiliate	Place of Incorporation	Percentage Ownership October 31, 2015	Percentage Ownership October 31, 2014	Principal Activity	Functional Currency
880 Doolittle Dr, LLC	USA	50%	50%	Operator of Espresso	US
PAVe Admin LLC	USA	50%	-	Administrator of PAVe LLC	US
PAVe LLC	USA	50%	-	Member/ Administrator of OP Holdings LLC	US
Green Park Denver LLC	USA	40.6%	-	Operator of Canopy	US



SECTION 8

RISKS AND UNCERTAINTIES

Liquidity Concerns and Future Financing Requirements

We may require additional financing in order to fund our businesses or business expansion. Our ability to arrange such financing in the future will depend in part upon prevailing capital market conditions, as well as our business success. There can be no assurance that we will be successful in our efforts to arrange additional financing on terms satisfactory to us. If additional financing is raised by the issuance of shares from treasury, control of the Company may change and shareholders may suffer additional dilution. If adequate funds are not available, or are not available on acceptable terms, we may not be able to operate our businesses at their maximum potential, to expand, to take advantage of other opportunities, or otherwise remain in business.

General Economic Factors

The willingness of airline passengers to spend money on parking instead of using sources of public transit may be dependent upon general economic conditions. Additionally, if general economic forces lag there is a possibility that air transport demand will decrease thereby directly affecting demand for airport related parking facilities.

Competition

The parking facilities directly competes with existing parking facilities and results are affected by availability of other facilities servicing the same geographic region. The proximity of competitors that will have an impact on operations varies from type of parking facility (off-airport, stadium, central business district).

Future Acquisitions

As part of our business strategy, we may seek to grow by acquiring companies, assets or establishing business relations that we believe will complement our current or future business. We may not effectively select acquisition candidates or negotiate or finance acquisitions or integrate the acquired businesses and their personnel or acquire assets for our business. We cannot guarantee that we can complete any acquisition we pursue on favourable terms, or that any acquisitions completed will ultimately benefit our business.

Industry Regulation

There can be no assurances that we may not be negatively affected by changes in United States, Canadian federal, provincial or other legislation, or by any decisions or orders of any governmental or administrative body or applicable regulatory authority.

Our operations are governed by a broad range of federal, state, provincial and local environmental, health and safety laws and regulations, permits, approvals, common law and other requirements that impose obligations relation to, among other things: worker health and safety. As such there are potential liability risks (including potential civil actions, compliance or remediation orders, fines and other penalties) with respect to certain aspects of our businesses.

Conflicts of Interest

Certain of our directors and officers are, and may continue to be, involved in consulting activities outside of their roles with the Company. Situations may arise where the other interests of these directors and officers may conflict with our interests. Directors and officers of the Company with conflicts of interest will be subject to and follow the procedures set out in applicable corporate and securities legislation, regulation, rules and policies.



Dependence on, and Protection of, Key Personnel

We depend on the continued support and involvement of our directors and officers to develop our business and operations, and the services of our key technical, sales, marketing and management personnel. The loss of any of these key persons could have a material adverse effect on our business, our results of operations, our ability to implement our business plans, and our financial condition. Our success is also highly dependent on our continuing ability to identify, hire, train, motivate and retain highly qualified technical, sales, marketing and management personnel. Competition for such personnel can be intense, and we cannot provide assurance that we will be able to attract or retain highly qualified personnel in the future. Our inability to attract and retain highly qualified technical, sales, marketing and management personnel may adversely affect our future growth and profitability. It may be necessary for us to increase the level of compensation paid to existing or new employees to a degree that our operating expenses could be materially increased. We do not currently maintain corporate life insurance policies on key employees.

Currency Fluctuations

Our revenue is earned in U.S. dollars, and our operating expenses are incurred in Canadian and U.S. dollars. Fluctuations in the exchange rate between the U.S. and Canadian dollar may have a material adverse effect on our business, financial condition and operating results.

SECTION 9

CONTROLS AND PROCEDURES

For the purposes of National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings, the Company is a Venture Issuer and has made no representations relating to the design and evaluations of the disclosure controls and procedures ("DC&P") and internal controls over financial reporting ("ICFR") and it has not completed such an evaluation. Inherent limitations on the ability of the certifying officers to design and implement on a cost effective basis DC&P and ICFR may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.